



IRCLASS
Indian Register of Shipping



TRAINING

DEVELOPMENT

SKILLS

IRCLASS ACADEMY

YOUR PARTNER IN MARITIME PROFESSIONAL DEVELOPMENT

Skills+
Bridging the Knowing-Doing Gap

Ship Finance & Investment Decision Making Process

About the Workshop

This workshop reviews changes in ship finance and available financing options while building financial knowledge for non-financial staff through key concepts such as the time value of money, risk and reward, and capital budgeting. Attendees will learn to enhance owners' interests through teamwork and develop skills to operate a basic shipping investment model, focusing on essential inputs and outputs. Ultimately, this training aims to improve their decision-making abilities in daily operations.

A "must attend" program for those working in Ship Owning, Ship Management, Operating companies, as well as for other stakeholders, such as Underwriters, Lawyers and Financial Institutions.



Course Subjects

- Financing ships and structure of traditional financing
- Evolution of sources of finance and the underlying reasons
- Present trends in Ship Finance
- New financial regulations and their impact
- Poseidon Principles & ESG
- Process of raising ship finance
- Bank Finance versus leasing companies
- Key elements of risk management from lender's, and borrower's perspective
- Finance basics (IRR/NPV/Discount Rate/DCF)

Workshop Registration

- **Course Fee:** Rs.12,000 per person
- **Early Bird Discount 20% if registered by 20th February 2025**
- Group Discount: 10% if 3 or more from a firm.(max discount 25%).
- Additional discount for IMU Alumni, ICS/NI Members and IRS Clients 5%.

Date: 3rd March 2025

Time: 9.30am – 6.30pm

Venue:

**Indian Register of Shipping
Head Office
52A, Adi Shankaracharya Marg,
Opp. Powai Lake,
Powai, Mumbai - 400 072, India**

Contact Us



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Course Leader

Mr. Jagmeet Makkar

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Independent Arbitrator & Director SkillsPlus



Jagmeet has a unique combination of academic prowess, teaching and vast experience in commercial and technical areas of shipping. He is a Shipping & Energy consultant, educator and a maritime arbitrator. His more than 3 decades of hands-on experience in Ship-Management, Conversions, New-Buildings, Ship Sale & Purchase, Chartering & Marketing to acquire cargo contracts has enriched his contributions in various industry forums. Jagmeet is on the panel of several arbitral institutions.

SkillsPlus Programs Participating Companies



Indian Register of Shipping (IRS) is a globally recognised organisation dedicated to advancing maritime safety, environmental stewardship, and technical excellence. Founded in 1975 as a not-for-profit entity, IRS has become a trusted partner in the maritime industry, delivering a wide range of services in ship classification, certification, and technical inspections.

With five decades of expertise, IRS is committed to shaping the future of maritime standards while addressing the industry's most pressing challenges. Our holistic approach ensures tailored services that meet the diverse needs of our clients.

IRClass Academy, the training arm of Indian Register of Shipping, is a dedicated centre for facilitating professional development & skill enhancement in Maritime, Infrastructure & Manufacturing sectors. IRClass Academy offers Classroom based, virtual and e-learning training courses